

The Leading Global Mobile RTB Ad Exchange & SSP

How Mobile Fits Into Your Real-Time Advertising Strategy

Ragnar Kruse | CEO & Co-Founder | Smaato Inc.

Company Overview





- **80,000** publishers
- 340+ demand partners
- **150+ Billion** impressions per month
- 720+ Million monthly mobile uniques

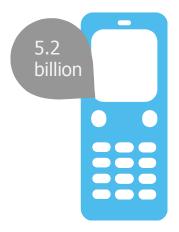
- 180 employees
- \$47 Million VC Capital
- Global offices: San Francisco (HQ),
 New York, Hamburg, Singapore, Jakarta

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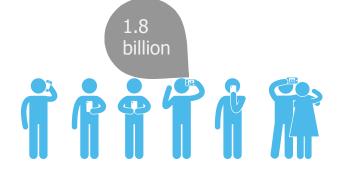


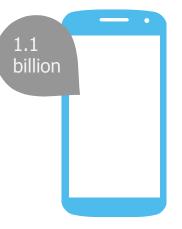
Smartphone Penetration is Huge and Increasing

The next 3-4 years 1b+/year Smartphones will be added!



5.2 billion mobile² phone users





1.8 billion smartphone³ users 2014

7.2 billion world¹ population

- smartphones shipped in 2013²
- 1. Wikipedia, June 2014

7.2

billion

- 2. Mary Meeker, Internet Trends, Slide 6, June 2014
- 3. eMarketer, June 2014

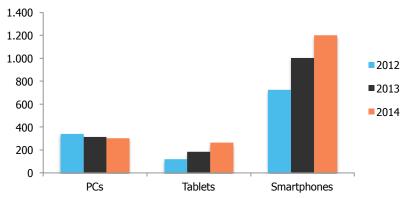
1.1 billion



The Rise of Smartphones

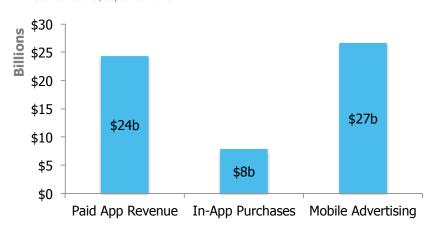
App Usage, Monetization and Downloads

PC, Tablets and Smartphone Shipments (in Millions) Source: Gartner, October 2013. IDC, January 2014 1.400 1.200 1.000



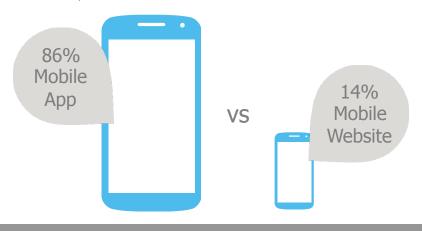
Revenue Share by Different App Monetization Methods (In Billions)

Source: Gartner, September 2013



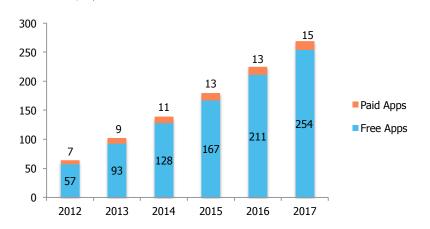
Mobile App vs Mobile Web Usage

Source: eMarketer, June 2014



Number of App Downloads (in billions)

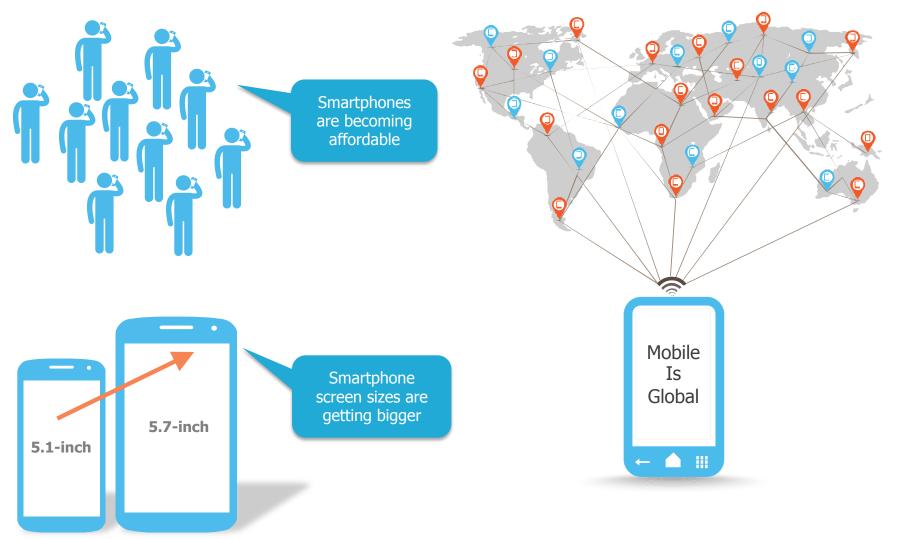
Source: Gartner, September 2013





Significant Business Shift in 2012

Smartphones became a global phenomenon with more affordable prices





Thank you for your attention!

Ragnar Kruse CEO & Co-Founder

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About Smaato

Smaato is the leading global mobile RTB ad exchange helping mobile publishers increase ad revenues worldwide. As an industry pioneer and leader, Smaato provides Ads for Apps, and operates the leading RTB ad exchange and mobile ad optimization platform.

Smaato's global headquarter is in San Francisco, California. The privately held company was founded in 2005 by an experienced International management team. Smaato's European headquarters is located in Hamburg, Germany and the APAC headquarters in Singapore.

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